



**Show Up for Success**



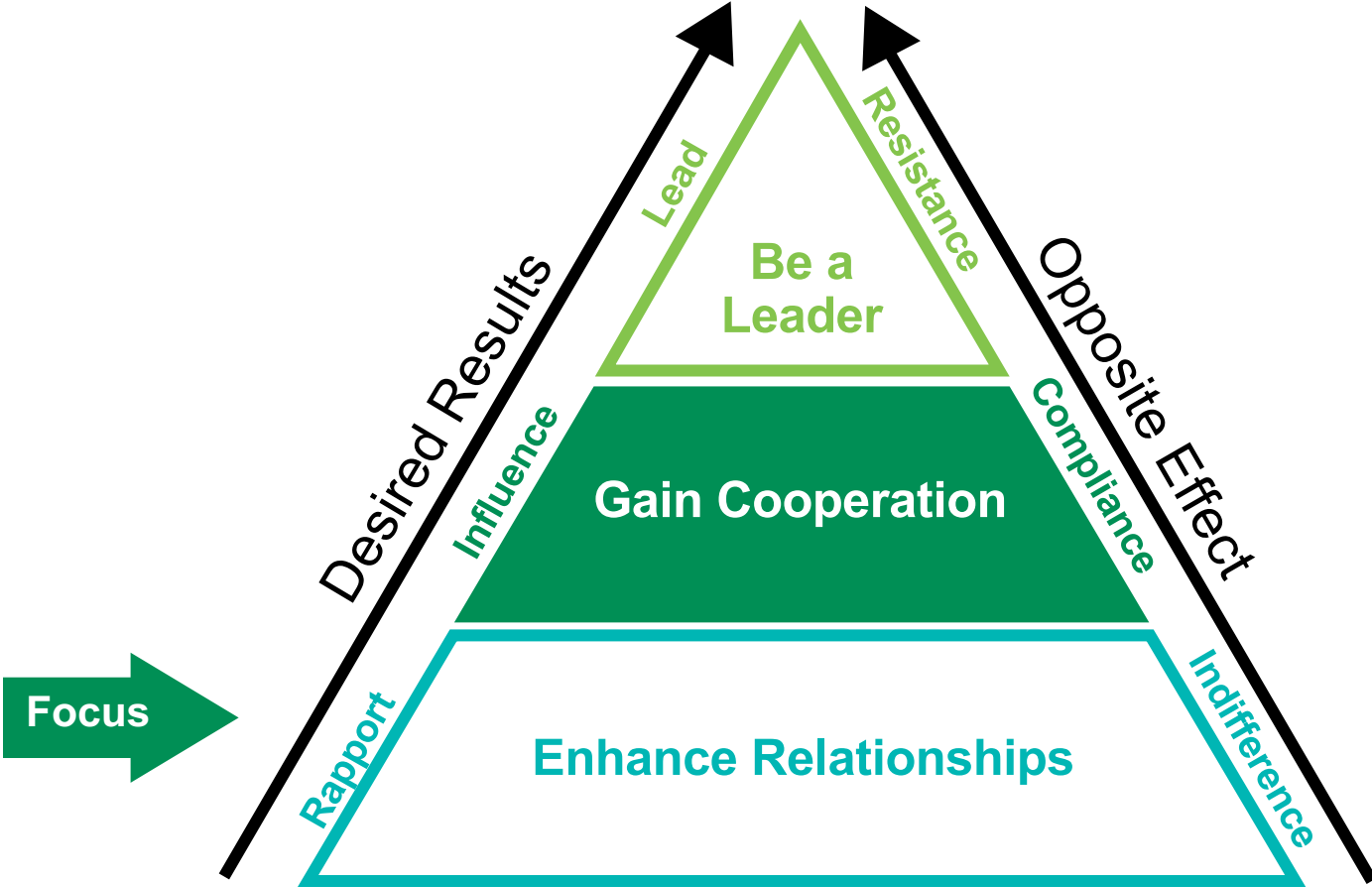
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“**Action** seems to follow **feeling**, but really **action** and **feeling** go together; and by regulating the **action**, which is under the more direct control of the will, we can indirectly regulate the **feeling**, which is not.”

- William James



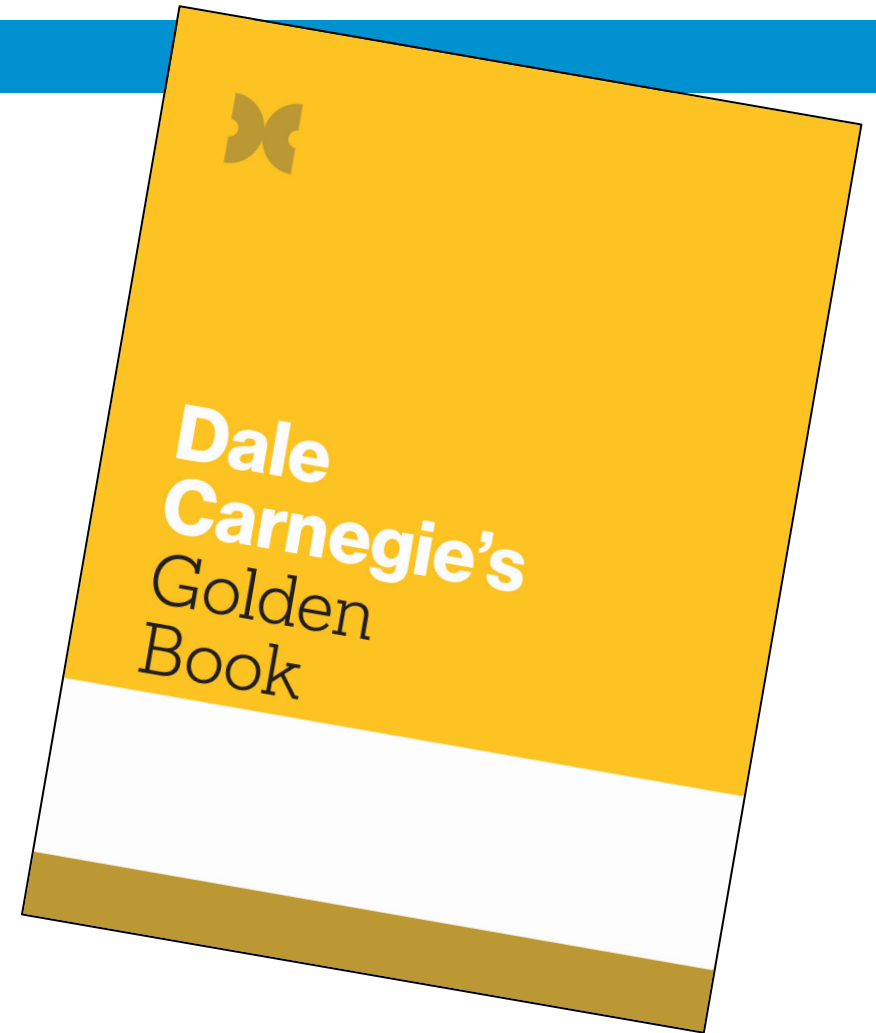
# Enhance Relationships



# Human Relations Principles

## Become a Friendlier Person

1. Don't criticise, condemn or complain.
2. Give honest, sincere appreciation.
3. Arouse in the other person an eager want.
4. Become genuinely interested in other people.
5. Smile.
6. Remember that a person's name is to that person the sweetest and most important sound in any language.
7. Be a good listener. Encourage others to talk about themselves.
8. Talk in terms of the other person's interests.
9. Make the other person feel important – and do it sincerely.





**How will I  
show up?**





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